



Nirbhay Capital Services Pvt. Ltd.

SEBI Registered Category-I Merchant Banker



ABOUT US

- ❖ We, at Nirbhay, understand the complexity of every financial problem and the simplicity of solutions. We provide length-to-breadth one-stop solution to all financial needs of your business. We strongly believe that our services should be accurate, prompt and of absolute value to your business. Since the beginning, our vision has remained constant- To add value to your business and fuel to your ambitions.
- ❖ To name, we offer our clients the transparent advisory services on matters related to debt syndication, corporate restructuring, placement of equity/Debt, M&A advisory, financial restructuring, project management, capital structuring, issue advisory and other allied services.
- ❖ Owing to the intricate research and data deliverance, we have successfully facilitated over Rs. 10000 crores of funding. We have leverage in terms of widespread contacts in the industry and broad clientele base across the nation and abroad thus distinguishing us and our services from the rest.
- ❖ After all, it's not just a piece of advice we offer, it's a solution.



ABOUT US

Nirbhay Capital Services Pvt. Ltd. is a SEBI registered Category- I Merchant Banker based in Ahmedabad. Nirbhay Capital has about two decades of rich experience in the field of corporate finance, securities and capital market services.

CAPITAL MARKET ADVISORY



- ❖ Managing Initial Public Offerings
- ❖ Rights Issues
- ❖ Follow on Offers
- ❖ Preferential Placement
- ❖ Private Equity advisory
- ❖ Qualified Institutional Placement
- ❖ Venture Funding advisory
- ❖ Strategic and Financial Investor – Advisory services



MERGER & ACQUISITIONS

- ❖ Merger & Acquisition Advisory services
- ❖ Corporate Restructuring
- ❖ Purchase and Sale of assets in India and abroad



CORPORATE FINANCE & DEBT SYNDICATION SERVICES



- ❖ Project Finance Advisory Services
- ❖ Loan Syndication
- ❖ Short Term/ Corporate Loan
- ❖ Working capital finance
- ❖ Trade Finance – Import/Export Finance/Trade Finance
- ❖ Buyers Credit / External Commercial Borrowing
- ❖ Bill Discounting
- ❖ Financing against rent receivables
- ❖ Factoring
- ❖ Securitization



CORPORATE ADVISORY SERVICES

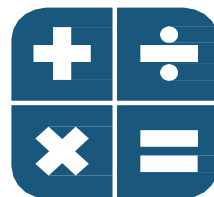
- ❖ Capital and Debt Restructuring Services
- ❖ Valuation Services
- ❖ JV and strategic partner identification Services
- ❖ Assisting in Credit rating of Debt instruments
- ❖ Compliance and Regulatory Advisory



VALUATION SERVICES OVERVIEW



- ❖ Earlier, the fair market value of unlisted equity shares was calculated at the option of the company on either the book value on the valuation date or by the discounted cash flow method Calculated by a Merchant banker or a Chartered Accountant.
- ❖ However, the Central Board of Direct Taxes has given the immense responsibility by shifting the valuation from CAs. This change brings the provision at par with Rule 3 of the Income Tax Act, which says only a merchant banker may calculate the value of unlisted shares issued under Employee Stock Ownership Schemes.
- ❖ So, unlisted shares or unlisted companies may be sold or valued by a CA's valuation but, for Income Tax purposes, it will require only a Merchant Banker's Valuation Report.





VALUATION SERVICES





OUR MANAGEMENT

Mr. Bharat Shah – Chairman & Managing Director

He is a Fellow Chartered Accountant having more than 30 years experience and bearing versatile knowledge in the area of Merchant Banking and financial advising. Under his leadership, Nirbhay Capital has explored the field of Merchant Banking and finance and has positioned itself as a leading Financial Advisory Body in Gujarat, India. Since, incorporation of the Company, He is handling activities related to the Merchant Banking Division in addition to Project Finance. He has rich experience in the areas of Merchant Banking and handling Consortium Financing for the Large Scale Industries. Under his guidance, Company has successfully filed offer documents with the SEBI and also conducted all types of financial proposals from project financing to restructuring of debt. He has considerable understanding of the Indian securities market and banking arena with substantial exposure to the Indian corporate world. At Present, he is involved into day-to-day activities and decision of Merchant Banking Division.

Mrs. Malti Shah – Director

She is a Fellow Chartered Accountant having more than 28 years experience and specializing in the field of Merchant Banking and Financial Advisory services. She has successfully handled various types of financial proposals for large and medium scale corporate. Prior to incorporation of the Company, she was associated as consultant with various Initial Public Offer, Right Issue and Takeover of the Companies. Her enormous and extensive knowledge, command over the domain area, dedication, perseverance and efficiency had significantly contributed to the success of the Company in the area of Merchant Banking as well as Debt Syndication. With her dynamic approach in catering to the clientele fund-raising needs and understanding various ancillary growths needs of the corporate world, she plays a pivotal role, carrying a plethora of a hard knitted network of relationships across the investor and corporate community. Her core competency lies in discovering business development opportunities in the finance world for our clientele needs. With her drive and zeal to perform she is an irreplaceable driving force towards growing and nurturing Nirbhay's network each day.

OUR TEAM



Nirbhay has been formed by a set of experienced professionals possessing extensive knowledge. This diverse experience of the core team within the financial arena provides an umbrella to meet the client's diverse requirements.

❖ Mr. Arvind Bhandari

A checkered career in banking spanning over 35 years which commenced from June, 1974 as Direct Recruit Officer till April, 2009 as General Manager heading Local Head Office, Bank of India, Ahmedabad. Lastly Mr. Bhandari overseeing four Zones of the State of Gujarat and Union Territories of Daman & Diu. Monitoring overall administrative, operational and business performance of the Zones in the State, assisting in achieving growth and profitability, coupled with operations and administration. Mr. Bhandari has worked as Regional / Zonal Head for 12 successive years at 6 different Zones across the country. Mr. Bhandari left a trail of excellent performance year after year with several awards/coveted rankings. In the course of this employment gained rich exposure in different aspects of banking, customer handling, marketing and general overall administration. Mr. Bhandari is currently an Associate Director of Nirbhay Capital Services Private Limited, SEBI Registered Category – I Merchant Banker. With his expertise, he is guiding the Nirbhay Team and contributing extensive experience in loan syndication.

❖ Mr. Mahesh Shah

A highly knowledgeable and practical individual, Mr. Shah brings with him unmatched experience in the field of project financing. Mr. Shah, Fellow Chartered Accountant, has a rich 46-years' experience of working in various fields and industries. Mr. Shah has worked with Lalbhai Group for a period of 25 years as the General Manager of Finance. He has also served JM Patel Group of Companies as the Vice President. Mr. Shah was also associated with the Rubberking Tyre Group as the CFO. With his expertise and eagle-eye approach to details, he knows how to make projects successful and things favorable.



OUR TEAM

❖ Mr. Akshesh Dave

Mr. Akshesh Dave, an Associate Member of the ICSI and Law graduate from Gujarat University, possesses experience of over 8 years in handling of diversified merchant banking activities including compliance of various regulations of the SEBI, ROC and Stock Exchanges. He is well versed with matters related to funder related compliances along with taking care of the day-to-day legal requirements such as drafting and/or vetting of corporate agreements, formal correspondence and representing the company before various regulatory authorities. He is also having versatile knowledge in area of direct and indirect taxation matters including Goods and Service Tax. Mr. Dave has independently handled Public Issues, Pre- Issue work, compliance of stock exchanges, listing, deals with SEBI, Stock Exchanges, Registrar of Companies and Ministry of Company Affairs (MCA). His expertise in legal aspects coupled with responsible handling of the clients' affairs has provided fruitful results to the Organization.

❖ Mr. Himanshu Nadiyana

Mr. Himanshu Nadiyana, an Associate Member of the ICSI, having experience of more than 10 years in handling of diversified activities related to merchant banking as well as secretarial activities under the SEBI and other Corporate/ Company Law. He is well versed in managing a broad spectrum of Secretarial Compliances of listed and unlisted companies and also resolving critical secretarial and legal issues.



OUR TEAM

❖ Mr. Kunjal Soni

Mr. Kunjal Soni is an Associate Member of the ICSI, a Law graduate from Gujarat University and Diploma in Business Management from Ahmedabad University, having experience of more than 6 years in handling various Secretarial activities. He is well versed in Corporate Governance, Legal Compliances, Liaisoning, SEBI Compliances, Public Issues, Due Diligence, compliance of stock exchanges listing, deals with Securities and Exchange Board of India (SEBI), Stock Exchanges, Registrar of Companies (ROC) and Ministry of Company Affairs (MCA).

❖ Mr. Tulsidas Madke

A highly knowledgeable and practical individual, Mr. Shah brings with him unmatched experience in the field of project financing. Mr. Shah, Fellow Chartered Accountant, has a rich 46-years' experience of working in various fields and industries. Mr. Shah has worked with Lalbhai Group for a period of 25 years as the General Manager of Finance. He has also served JM Patel Group of Companies as the Vice President. Mr. Shah was also associated with the Rubberking Tyre Group as the CFO. With his expertise and eagle-eye approach to details, he knows how to make projects successful and things favorable.



OUR TEAM

❖ Mr. Rajesh Mewada

Mr. Rajesh Mewada, a Fellow Member of the ICAI since April 2009 having more than 15 years of experience and bearing versatile knowledge in the area of financial advising. Over these 15 years, he has gained an extensive exposure of Indian Accounting, Auditing Standards, Taxation, Project Finance etc. He has vast experience in accountancy, taxation, compliances and audits, Financial & Risk Management.

CA. Rajesh Mewada has years of experience in providing business financial services to various clients. He carefully analyze the current situation and accordingly prepare the project reports. Loan arrangements needs are also well taken care by him including Working capital loan, Cash credit limit, Term Loan, Project Loan etc. He also execute due diligence for finance.

❖ Mr. Tarak Maniar

Mr. Tarak Maniar is an Associate member of ICAI and commerce graduate from Gujarat University.

He possesses profound knowledge in domains of Financial due diligence, Taxation, Audit, Accountancy including Global GAAPs, Forensic audit and corporate advisory. He is CFA L2 pass and has keen interest and experience in Project finance and Valuation. His background includes consolidation implementation projects for MNCs, coupled with technical exposure, allowing him to develop keen understanding of Financial markets.



OUR TEAM

❖ Ms. Nisha Dadlani

Ms. Nisha Dadlani, an Associate Member of the ICSI, a Law graduate and a Post graduate in Commerce from Gujarat University, having experience of more than 9 years in handling various Secretarial activities. She is well versed in Corporate Governance, Legal Compliances, Liaisoning, SEBI Compliances, Taxation matters etc. She assists the team in managing Public Issues, Due Diligence, Pre & Post Issue work, compliance of stock exchanges listing, deals with Securities and Exchange Board of India (SEBI), Stock Exchanges, Registrar of Companies (ROC) and Ministry of Company Affairs (MCA).

❖ Ms. Kashish Mehta

Ms. Kashish Ankit Mehta is currently pursuing Chartered Accountancy course at final level and is a Commerce graduate from Gujarat University. She possesses comprehensive knowledge in the domains of accounting, audit, taxation, and various corporate matters. She assists the team in managing Public Issues, Due Diligence, compliance of stock exchange's listing, deals with Securities and Exchange Board of India (SEBI), Stock Exchanges, Registrar of Companies (ROC) and Ministry of Company Affairs (MCA).



OUR TEAM

❖ Mrs. Dipal Katti

Mrs. Dipal Katti is a CA-Inter and Post graduate in Commerce from Gujarat University. She has wide range of experience of over 5 years in Accounting and Financial services. She assists in accounting, audit and other corporate related matters.

❖ Ms. Monali Shah

Ms. Monali Shah is a Law graduate and Post graduate in commerce from Gujarat University and has experience of over 10 years in account management services. Presently Ms. Shah is assisting in accounting management and liaisoning with banks.



ACHIEVEMENTS

At Nirbhay, we understand the value of funds in executing new projects or on-going operations. At Nirbhay, our Corporate Finance and Debt Syndication services encompass a wide range of activities aimed at optimizing capital structure and facilitating access to funding sources.

Corporate Finance and Debt Syndication:

Our expertise includes capital structuring, debt placement, loan syndication, financial modeling, risk management, due diligence, and meticulous documentation.

We have successfully executed deals worth more than INR 10000 Cr. in recent past.

Capital Market Services:

Nirbhay, as a Book Running Lead Manager, advises on initial public offerings (IPOs) covering all stages of the process which includes thorough due-diligence of financial and legal data, drafting & filing the documents, advising on regulatory issues and listing on the Securities Market.

We have mandates of various assignments of INR 2000 Cr. presently on hand.

We have successfully executed transactions in the equity segment in the recent past, with a particular focus on Private Equity, Initial Public Offers (IPOs), Takeover Offers and Rights Issues. Notably, we have been involved in deals with prominent companies such as Ravi Technoforge Pvt. Ltd., Dev Procon Ltd., Armaan Financial Services Ltd., Rajputana Stainless Ltd., Ambitious Plastomac Company Ltd., Mahaan Impex Ltd., Aatmaj Healthcare Ltd. Additionally, we have served as an advisor to the company in Aeroflex Industries Ltd., Ratnaveer Precision Engineering Ltd., Sah Polymers Ltd., Sat Industries Ltd. particularly in their IPO transactions as well as in the Qualified Institutional Placement (for QIB) of Wockhardt Ltd., etc.



ACHIEVEMENTS

At present, Nirbhay is managing a diverse array of assignments that extend across various sectors, involving the management of seven public offers on the Main Board. Concurrently, he is also coordinating the management of ten public offers on the SME Platform, with intentions to submit the offer documents in the near future. The details of these assignments are elucidated below:

Sectors	State	Issue Size (Up to Rs. in Cr.)	Platform
FMCG Industry	Delhi	450	Main Board
Metal Industry (Copper)	Gujarat	275	Main Board
Metal Industry (Steel)	Gujarat	250	Main Board
Hospital Industry	Gujarat	250	Main Board
Chemical Processing Industry	Maharashtra	240	Main Board
Chemical Manufacturing Industry	Gujarat	200	Main Board
Sugar Industry	Maharashtra	150	Main Board
Wire & Cables (Aerospace) Industry	Gujarat	100	Main Board
Hospital Industry	Rajasthan	100	Main Board
IT Industry	Maharashtra	65	SME
IT Industry	Telangana	60	SME
Mining and Transportation Industry	Chattisgarh	55	SME
Tyre and Rubber Industry	Maharashtra	50	SME
Textile Industry	Gujarat	44	SME
Metal Industry	Rajasthan	40	SME
Textile Industry	Gujarat	40	SME
Plastic Industry	Gujarat	30	SME
Food Industry	Gujarat	28	SME
Pharma Industry	Maharashtra	26	SME
Packaging Industry	Gujarat	18	SME
Logistic Industry	Gujarat	18	SME



CLIENTELE



Silver Oak College



Unison Insurance Broking Services Pvt. Ltd.



Ratnaveer Metals Ltd.



Rajkamal Builders Infrastructure Pvt. Ltd.



Dev Group



Oswal Industries Ltd.



Deep Industries Ltd.



DRA Infracon Pvt. Ltd.



Credo Minerals Industries



Ratnesh Metal Industries Pvt. Ltd.



Nila Infrastructure Ltd.



Shiv Buildindia Pvt. Ltd.



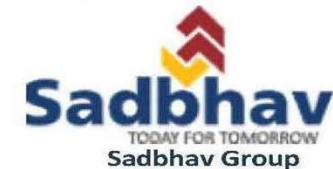
NaftoGaz Pvt. Ltd.



Steel Strips Wheels Ltd.



Swan Energy Ltd.



Sadbhav Group



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Tandhan Cotton Mills Pvt. Ltd.



Parsoli Corporation Ltd.



ARMAN FINANCIAL SERVICES LTD.

Arman Financial Services Ltd.



Sat Industries Limited



Aatmaj Healthcare Limited



Amanta Healthcare Limited



Environment™
is our Attitude





OUR CONTACT DETAILS

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THANK YOU